# PLATEER

Value Creator Beyond Platform



E-Commerce



Al MarTech



Digital Transformation



#### Increase in R&D Investment

Annual average increase rate since listing in 2021

200 + %

#### **R&D Manpower**

As of Dec. 2023

**70** Persons

#### **Certifications/Patents**

Certification(3) GS(Good Software) Certificate Grade 1, CSAP(Cloud Service Security Certification), etc.

Copyright Application(17) Jira/X2BEE/groobee, etc.

Patent(5) Product/Keyword recommendation, etc.





25 EA

#### **Technology Development Activity**

Periodic seminar on the solution(Quarterly)
Technology sharing meeting(Quarterly)
X2BEE Tech Hub(Technology Sharing Site)



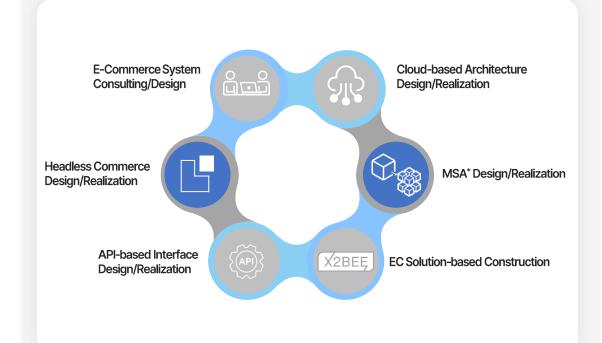
### **Technology Development Performance**

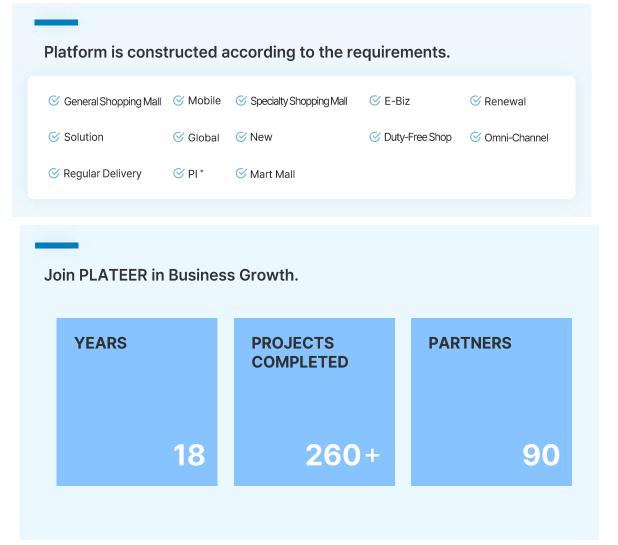
	2007	2010	2014	2016	2018	2021	2022
Technology	Independent framework	General shopping mall support management function introduced	Cloud-based	Korea's first on-site personalization marketing	Open framework - based	Machine Learning & Deep Learning algo rithm mounted	Headless Commerce* realized
Solution	X2Commerce 1.0	X2Commerce 2.0	X2Commerce 3.0	groobee	X2Commerce 3.6	groobee Season 2	X2BEE
	Enterprise-type E-Commerce Solution	Mid- to Large- Scale E-Commerce Solution	Global E-Commerce construction support	Personalization Marketing Solution	Application of an open source based framework	Al Personalization MarTech Solution	D2CE-Commerce Solution

<sup>\*</sup> Headless Commerce: As the e-Commerce architecture separated from the Front End and Back End, API is used to integrate various Front-end contact points to improve flexibility, expandability, and personalized customer experience.



Enterprise-type customization pursues comprehensive platform construction based on the characteristics of the customer business. All processes for the success of the E-Commerce business are supported before the backbone integration and platform such as customized platform construction and ERP, etc.





<sup>\*</sup> MSA: MSA refers to Micro Service Architecture, a method of dividing the single program for each component to construct in the combination of small services

<sup>\*</sup> PI: Pi stands for Process Innovation, a method of approaching and analyzing scientifically and systematically from 3 perspectives to perform integrated work and business innovation



X2BEE is a D2C E-Commerce Solution developed by integrating several years' project experience of PLATEER. Based on reasonable investment cost, short construction period, and latest technology, all services required for constructing the Company shopping mall are provided in a one-stop solution.



#### **E-Commerce System Platform**

Headless Commerce and MSA-based core services are supported to enable quick, flexible, and efficient platform construction.

#### **System & Service Linkage**

Linkage support with the relevant internal & external API-based systems is possible.

\* PG, SNS login and simple payment, etc.

#### **Global Operation**

Multi-site, channel expansion, multi-lingual application and global payment support, etc. for global expansion are possible.

#### **Powerful E-Commerce Function**

E-Commerce service module in the general shopping mall level for application in various domains is provided.

#### **Personalization Marketing**

Al-based personalization MarTech Solution groobee can be mounted to provide better customer experience.

#### **Composable Commerce**

One-stop service is provided for D2C customers by cooperating with various partners leading the industry such as logistics, PG and security, etc.

#### **Experience the technology of X2BEE.**

\* New product developed in 2023

#### Search

Search environment specializing in the commerce environment is provided.

#### Interface-Manager

Nife from the Apache Software Foundation is utilized for heterogeneous linkage, and data flow between the systems is controlled.

Various linked samples provided

#### UAT

As the UI test execution tool, test time and quality control efficiency can be enhanced.

Auto save & record of the script

#### X2BEE Tech Hub is introduced.

Providing the technical information, supporting services, and strengthening external collaboration, etc. are e nabled for the developers and partners utilizing the X2BEE Solution, and it is receiving attention as the cente r leading the E-Commerce platform ecosystem.

#### **Developers**

Developer documents and applicable technical informat ion are provided

#### **Partners**

Data and tools for performing the collaborative project

#### **Support**

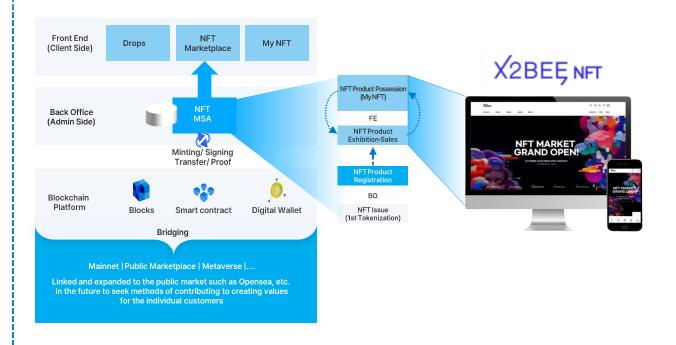
Online Technology Support Service



X2BEE NFT can maximize the marketing effect by increasing the point of contact with the E-Commerce customers through convenience of NFT issue/management and by securing brand loyalty, etc.

On-premise type enabling customizing, or subscription type for On-premise | reducing the cost burden is presented to allow the customers **Subscription Service** to select rationally according to the business environment. Minting, sales, and management of NFT items are NFT Issue | Management easily possible in the E-Commerce and D2C platform. NFT wallet can be created in the E-Commerce and D2C platform, NFT Wallet | NFT Holder and NFT holder qualification can be granted to operate various promotions. Communication with specific customer is possible through **NFT Gating** the NFT ownership certification function. Stabilized and standardized API is provided in subscription type through linkage with Monachain TaaS, LG CNS's private blockchain. Blockchain | Cost Usage-based charging system is used according to the amount of use to reduce the blockchain linkage and operating expenses considerably.

#### **Experience the technology of X2BEE.**



PLATEER is a partner of LG CNS, which specializes in DX.





# The method of supporting personalization marketing by groobee is as shown below.



#### **Personalization Targeting**

Customer behavior data on using the online service are collected to perform customer analysis, classification, and sorting for personalization.



#### **Personalization Recommendation**

Customer preference is predicted through AI (Artificial Intelligence) learning based on the customer behavior data to perform customized personalization product recommendation.



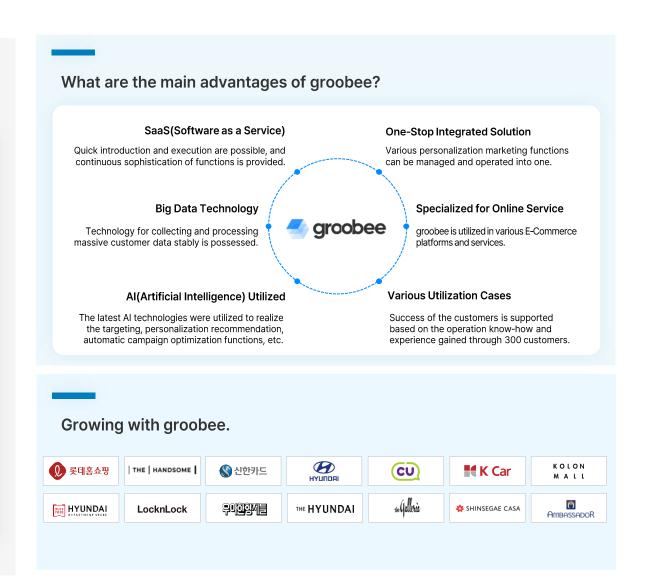
#### **Personalized Messaging**

Communication of delivering the personalization message(campaign) on-site and off-site through various methods is performed.



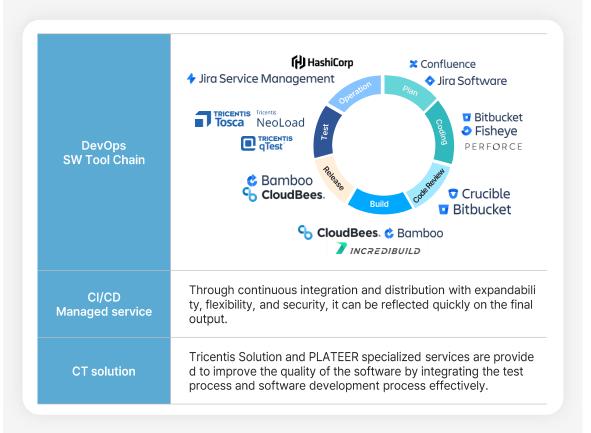
#### **Analysis & Monitoring**

All personalization campaign performances are analyzed in real time for supporting the improvement of customer experience and enabling sophistication.





Total service including installation, design/construction, and operation/support is provided to aid in the digital transformation of companies and to construct the collaborative process efficiently.



#### Realize the successful introduction of DevOps through verified core elements! As the tool chain required in the DevOps environment, an **DevOps Platform** automated environment is realized from project planning and tracking **Tool Chain** to configuration management policy establishment CI/CD/CT, etc. SCRUM-based independent training course and SAFe qualification Agile Training / course are provided through training. Based on various agile coaching and training experiences, consulting and coaching according to the **Consulting & Coaching** customer environment such as Scrum / SAFe, etc. are provided. Professional DevOps The team composed of professional engineer and CI/CD/CT architecture expert realizes the best product performance and functions. Engineer

#### groobee is used by market-leading companies in various industries.

Best solution with rich experience and know-how from various industries such as IT, manufacture, medical, game, communication, finance and public institution, etc. is provided.

PROJECTS COMPLETED

2500 +

**PARTNERS** 

650



It is a solution developed by adding the unique framework core module, management module, and template of PLATEER based on Atlassian's Jira Service Management (JSM).

#### **Integrated Platform**

- Overall process from service request to distribution is possible for management and work tracking in one environment
- Solution Case-based work floor and user-friendly portal screen appropriate for the domestic environment are provided
- Streetive sharing and communication on the progress status through filter and dashboard

#### **High cost-effectiveness**

- ⊗ Reasonable cost compared to the existing high-priced ITSM

#### Integration with the DevOps Environment

- Systematic integration with the CI/CD environment is supported
- Various add-on and development environment for integrating with the complicated environment are supported

#### **PLATEER ESM Solution** Service Portal (Help Desk) Problem Change Service Desk Simple Inquiry Management Management Service Area Service Release Asset Incident Configuration Management Management Management Management **DevOps Tool Setting** Portal Setting Approval Line Setting Alarm Setting PLATEER-Personal Information **ESM License** Framework Logging & History Specialized -& Security Setting Management ibrary Managemer. Function Meta Information Release Template Management Resource Management Management Management (Work Floor) Workflow Screen Service Type Field Infrastructure Customer Asset User & Group Application Link Provided > Registration Security & Authority (Knowledge & DevOps Linked) Management by JSM Jira Service Management DC(On-Premise)

### Success Cases of Customers - Growth curve is drawn with PLATEER.



## THE | HANDSOME |

#### Introduced Solution: X2BEE, groobee

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X2BEE Solution was utilized to improve the shopping mall function and convenience of THE HANDSOME Dot Com(thehandsome.com). MSA for each work was applied such as order|claim, event and member, etc. to improve the system speed, flexibility, and expandability, with the entire customer journey connected seamlessly through UI|UX sophistication on separating the shopping and contents areas. \*9\*

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Compared to the marketing automation solutions of other companies that have many functions but are difficult to use and which require a lot of development man-hours, groobee has intuitive UI, and it is a solution that considers the convenience of the actual users.

Through groobee, THE HANDSOME Dot Com is receiving a lot of support on increasing the efficiency of the overall marketing campaign from creating the segment to carrying out the on-site and off-site campaign. ••



#### **Introduced Solution: groobee**

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In the e-Commerce industry with various marketing channels, the importance of personalization marketing is increasing. Lotte Homeshopping is increasing the marketing performance and sophisticating the business functions through groobee, which provides data collection, analysis, segment, and custom functions all at once. \*\*\*



#### **Introduced Solution: groobee**

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To provide differentiated customer experience, detailed targeting is required

for discovering major customers. Pocket CU expands the customer experience of e-Commerce online and offline together with groobee on

providing the segment targeting and Al personalization product recommendation function, and customer relationship management level is increased continuously. \*9\*



#### Introduced Solution: ITSM

6

Samsung Welstory connected the current IT-VOC with the SaaS-type Jira Cloud Environment to integrate the ITSM service and constructed the automatic distribution system. Response to compliance was made through improvement on enabling the tracking from user request to reflection, and stability of the operation service was improved even more. PLATEER is performing its role faithfully as a reliable partner through consulting and effective support in the construction process of the relevant system. •9•



#### **Introduced Solution: ITSM**

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In the quickly changing business environment, it is becoming more important for companies to manage their IT services.

GS Retail is using the Atlassian Jira-based IT service management system for efficient management of integrating the IT service management system after the merger, and IT project progress status and IT service management is performed through the relevant system to utilize the IT resources properly and transparently. PLATEER is performing its role faithfully as a reliable partner through effective support in the construction and operation process of the relevant system.

**~** 

Main

Project

# **Reference** - See the proven choice of many companies!



# **E-Commerce**

• Constructed the Hyundai/Genesis certified used car sales platform

2021.11~2023.12

- Reconstructed THE HANDSOME (thehandsome.com) shopping mall for the Hyundai Department Store Group 2021.07~2023.03
- Infrastructure constructed for the SKT subscription platform 2022.04~2023.01
- Reconstructed New All That Shopping Mall for Shinhan Card 2021.06~2022.04



● 롯데홈쇼핑

**(1)** LOTTE **Mart** 





HYUNDAI

casamia

SONY

make.believe













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#### Al MarTech



Main History

- Developed the function for sending personalization message 2023.09
- Development Developed the image-based similar product recommendation algorithm 2023.05
  - Developed the exhibition recommendation algorithm 2023.04
  - Developed custom data segment variables 2023.01









































#### **Digital Transformation**



Main **Project** 

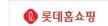
- Atlassian DC transformation & integration for **Samsung Electronics** 2023.08~2024.02
- Integrated construction of enterprise-wide ITSM for Lotte Duty-Free 2023.07~2024.02
- DC transformation & integration project for SK Telecom 2023.11~2024.01
- Enterprise-wide ITSM consulting and integrated construction for GS Retail 2021.09~2022.04

























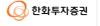


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# Thank you.

PLATEER









groobee









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groobee

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